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8 June 2016

# WEBJET SUCCESSFULLY COMPLETES INSTITUTIONAL ENTITLEMENT OFFER

Webjet today announced the successful completion of the institutional component of its fully underwritten 1 for 6.25 accelerated non-renounceable entitlement offer ("Entitlement Offer").

The institutional component of the Entitlement Offer ("Institutional Entitlement Offer") raised approximately \$42 million from the subscriptions for new fully paid ordinary shares in Webjet ("New Shares") at a price of \$5.60 per New Share ("Offer Price"). The Institutional Entitlement Offer had very strong support from institutional shareholders with a take-up rate of eligible institutional shareholders of 98%. There was also a very high level of demand for the small amount of shortfall stock from new and existing investors.

Commenting on the outcome of the Institutional Entitlement Offer, Webjet's Chairman, David Clarke, said: "We are delighted with the exceptionally strong institutional take up of our non-renounceable rights issue for the acquisition of Online Republic. We are pleased to note that our institutional investors have shared our vision of the unique and compelling opportunity that Online Republic provides for the extension and enhancement of our consumer offering. Combined with the continuation of Online Republic management who have built an extremely successful business, and Webjet's demonstrated and highly successful marketing and commercial disciplines, we expect the combination to result in both an increase in market footprints and critically, enhanced consumer values."

New Shares subscribed for under the Institutional Entitlement Offer (including as part of the institutional shortfall bookbuild) are expected to be issued on Thursday, 16 June and commence trading on the ASX on the same day.

### **Retail Entitlement Offer**

The retail component of the Entitlement Offer ("Retail Entitlement Offer") will be open on Tuesday, 14 June 2016 and close at 5.00pm on Friday, 24 June 2016.

Webjet Marketing Pty Ltd ABN 84 063 430 848 ACN 063 430 848 Part of the Webjet Limited Group Zuji Pty Ltd ACN 096 920 866 ABN 18 096 920 Part of the Webjet Group Limited

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Eligible retail shareholders with a registered address in Australia or New Zealand will be able to subscribe for 1 New Share for every 6.25 fully paid ordinary shares held in Webjet as at 7.00pm (AEST) on the record date of Wednesday, 8 June 2016, at the same offer price of \$5.60 per New Share as the Institutional Entitlement Offer.

Eligible retail shareholders will be allotted New Shares on Friday, 1 July 2016. New Shares issued as part of the Retail Entitlement Offer are expected to commence trading on the ASX on Monday, 4 July 2016.

Eligible retail shareholders are encouraged to carefully read the Retail Offer Booklet for further details relating to the Retail Entitlement Offer. Webjet expects to dispatch the Retail Offer Booklet and personalised entitlement and acceptance forms to eligible retail shareholders no later than Tuesday, 14 June 2016. The Retail Offer Booklet will be made available on Webjet's website (<a href="https://www.webjet.com.au">www.webjet.com.au</a>).

Webjet expects its trading halt to be lifted and its ordinary shares to recommence trading on an ex-entitlement basis from market open today.

## Important notices

This notice may not be released or distributed in the United States. This notice does not constitute an offer to sell, or a solicitation of an offer to buy, securities in the United States. The Entitlements and the new shares to be offered and sold in the Entitlement Offer have not been, and will not be, registered under the US Securities Act of 1933 (the "US Securities Act") or the securities laws of any state or other jurisdiction of the United States, and may not be offered or sold, directly or indirectly, in the United States unless they are offered and sold pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the US Securities Act and applicable US state securities laws.

This announcement contains certain forward looking statements and comments about future events, including Webjet's expectations about the performance of its businesses and the acquisition of Online Republic. Forward looking statements can generally be identified by the use of forward looking words such as, "expect", "anticipate", "likely", "intend", "should", "could", "may", "predict", "plan", "propose", "will", "believe", "forecast", "estimate", "target" and other similar expressions within the meaning of securities laws of applicable jurisdictions. Indications of, and guidance or outlook on, future earnings or financial position or performance are also forward looking statements. Forward looking statements involve inherent risks and uncertainties, both general and specific, and there is a risk that such predictions, forecasts, projections and other forward looking statements will not be achieved. A number of important factors could cause Webjet's actual results to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward looking statements and many of these factors are beyond Webjet's control. Refer to the various risks factors in Appendix C under "Key Risks" of the investor presentation entitled "Acquisition of Online Republic and Capital Raising" released to the ASX on 6 June 2016. Forward looking statements are provided as a general guide only, and should not be relied on as an indication or guarantee of future performance and involve known and unknown risks, uncertainty and other factors, many of which are outside the control of Webjet. As such, undue reliance should not be placed on any forward looking statement. Past performance

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