



## WebBeds expands in the Pacific with three key appointments

- *John Stucci appointed as WebBeds new President for the Pacific*
- *Grant Sumich and Anthony Rumpel also join the executive team*
- *The team will be based in Sydney*

### Singapore, 13 August 2018

WebBeds, the world's second largest B2B accommodation provider, has taken another significant step forward in its global expansion by recruiting three senior and well-known executives to lead its operations in the Pacific region.

The company, which operates the JacTravel, Sunhotels, Lots of Hotels, totalstay and FITRuums brands has appointed John Stucci as President - Pacific, Grant Sumich as Head of Commercial - Pacific and Anthony Rumpel as Hotel Procurement Manager - Pacific. All three senior leaders will be based in Sydney.

**John Stucci**, President - Pacific, joins WebBeds from GTA, where he held the position of Vice President of Sales & Marketing. John had worked for GTA for over 10 years and formed part of the company's global leadership team since 2012. He also has extensive travel industry experience, including airlines and GDS businesses. Based in Sydney, John will now lead the company's regional operations and expansion in the Pacific, providing strong leadership, driving performance and developing partnerships across the region. His new role commenced in July 2018.

**Grant Sumich**, Head of Commercial – Pacific, moved to WebBeds' Sydney office in May 2018. Prior to this he was Head of Sales for Rezdy, the booking and distribution system for tours and attractions, and he also spent nine years at GTA as Head of Sales. Grant will now lead WebBeds' commercial strategy in the region, including relationships with suppliers, agents and other partners.

**Anthony Rumpel**, Hotel Procurement Manager – Pacific, also joins WebBeds in July 2018. He gained considerable experience at GTA in Australia and Thailand, holding positions in hotel sourcing, and most recently in global commercial and technical training.

John Stucci said, "It's fantastic to have the opportunity to join a unique company like WebBeds. It has the energy and drive of a start-up but the experience and know-how of an organization that features some of the industry's most respected global brands and faces. We can't wait to make WebBeds the go-to accommodation partner for the travel trade in Australia, New Zealand and beyond."

Daryl Lee, CEO of WebBeds in Asia Pacific says "This is a hugely exciting time for WebBeds. Having added the JacTravel and totalstay brands to our existing portfolio of brands in 2017, we are now perfectly placed to continue our expansion program." He adds, "Along with the right product and technology it is absolutely crucial that we have the right people on board to meet and exceed our ambitious growth targets, so to be able to welcome such experienced, driven and talented professionals is great news for us and our partners."

Hoteliers, attractions and other travel suppliers in the Pacific region, including Australia, New Zealand and the South Pacific islands, should contact WebBeds Pacific to see how they can benefit by working together in the B2B channel.

The Pacific region's travel agencies meanwhile, can discover a world of opportunities by partnering with WebBeds Pacific, including access to exclusive agent rates, benefits and educational opportunities.

For more information, please email [contact.pacific@fitruums.com](mailto:contact.pacific@fitruums.com)

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**About WebBeds:**

WebBeds is the world's second largest accommodation supplier to the travel industry operating its B2B travel business through; Sunhotels, JacTravel and Totalstay (Global & Europe), FIT Ruums (Asia) and Lots of Hotels (Americas, Middle East and Africa). WebBeds provides our global network of travel trade partners with the choice of 200,000 hotels in nearly 10,000 destinations. Customers can access this huge choice of inventory, ranging from city-centre international chain hotels to independent beach properties, via market-leading booking websites or an API. Clients can also access transfer services in 950 destinations, and thousands of tour guide excursions and attraction tickets.

WebBeds also provides tailor-made travel arrangements for groups of all sizes covering leisure, special interest, education and MICE.

WebBeds is a subsidiary of Webjet Limited (ASX: WEB) - an ASX 200 listed company operating a digital travel business with over AUD\$1.9 billion in total turnover.

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