



## Webjet to deliver greater customer choice with Qantas

Webjet is pleased to announce that it has joined the Qantas Channel, the new distribution model announced by Qantas in February 2019, as a key agency partner.

By signing up to the Qantas Channel, Webjet will have access to the extensive range of Qantas products and fares available exclusively through this new agreement. Set to launch in August 2019, the Qantas Channel is the latest strategic initiative from the airline and is intended to deliver Qantas' and Webjet's mutual customers a more personalised experience when booking travel.

Using content provided by the Qantas Distribution Platform via the Qantas Channel, Webjet customers will search, compare and book from a wider range of airfares than is otherwise available via travel distributors who are not participating in the Qantas Channel. In doing so, Webjet continues its commitment to connecting and delivering its customers an unparalleled level of choice.

John Guscic, Managing Director of Webjet Limited, says, "We are delighted to be a key agency partner in the introduction of the Qantas Channel and look forward to strengthening our partnership with Qantas to the benefit of our mutual customers."

Qantas Frequent Flyers will also benefit from Webjet's integration with the Qantas Channel in the future and can expect to receive amplified recognition and reward. Webjet is always looking to add value to travellers and continues to innovate the customer experience offered at [www.webjet.com.au](http://www.webjet.com.au).

Qantas Chief Customer Officer, Vanessa Hudson, said the airline was pleased to be working with Webjet to launch the Qantas Channel.

"The digital environment has changed the way we need to work with our trade partners, and our new technology paired with this new Qantas Channel agreement will support us on the journey to delivering on our vision for our mutual customers. We're excited to continue to innovate with our trade partners and share in the benefits of this new technology."

For media information about Webjet or further comment from John Guscic, please contact Jess at PEPR Publicity: [jess@pepr.com.au](mailto:jess@pepr.com.au) | 02 9380 8080

### **About Webjet:**

*Webjet is Australia and New Zealand's leading online travel agent, innovating the way in online travel tools and technology. Based in Melbourne, Webjet is proudly Australian-owned and offers unparalleled choice to its customers when it comes to planning a trip, no matter if it is for work or leisure, within Australia or overseas.*

*Using Webjet, travellers can find, compare and book the best domestic and international travel flight deals to and from almost every destination around the world. The website features a unique Deal Finder tool, which allows travellers to quickly find cheap flights that match their travel plans or pick up great savings with sales and promotions.*

*Webjet also connects its customers with car hire, holiday packages, world-wide hotels and accommodation, domestic and international cruises, motorhomes, all-inclusive tours, travel insurance, and more. Travellers booking with Webjet can expect great rates, instant email confirmation and 24/7 customer support, meaning someone is always on hand to help answer questions or change bookings if required.*

*Booking with Webjet is secure and convenient. State-of-the-art safeguards guarantee personal details are kept safe, and there are a wide range of payment methods available, including major credit cards, debit cards and PayPal.*